

Sample Live Transfer Home Script from HBW Leads

Hi, this is _____ calling on behalf of (company) on a recorded line. How are you today? Great! We are offering comparison quotes to homeowners in your area as the market has recently changed. I'd like to gather some brief information and connect you with a rate specialist in our office to get you this quote right away.

What company do you choose for your current home insurance?

How long have you been with this insurance carrier?

Are you a homeowner? (Must be a homeowner)

What type of home do you own? (if manufactured or mobile must own the land the home is on)

Have you had any claims on your home? (If more than 1 disqualified)

Let me quickly confirm some contact details and I'll get us connected.

Verify first/last name.

What is your age? (must be between 21 and 70)

Can you verify your address?

Perfect, I am going to connect us with a licensed insurance specialist so that they can take over this call and provide an accurate quote. I am on the line with you while we connect. Once we are connected, let me introduce you to our specialist to ensure a smooth conversation.

Hello, this is _____ calling with HBW Leads. I have CX Name on the phone. They are interested in getting a comparison quote on their home insurance. They are a homeowner and insured with current ins for # years. Their best contact number is CX verified phone number. Their address is _____

Did you capture everything? (If Yes) Thank you [Customer Name], I will now leave you in the good hands of the Allstate specialist.

